



IP ISSUES IN THE ACQUISITION OF START-UPS 26 SEPT 2017

WHY YOU SHOULD ATTEND

This seminar will discuss IP Issues in the Acquisition of Start-Ups from the perspectives of a renowned academic, a leading IP lawyer, a savvy investor and a start-up turned unicorn. They will discuss the entire process from considering whether to acquire or invest in a start-up, doing the deal, and activities required post-completion. Key IP issues at each phase will be considered from multiple perspectives.

Date
26 Sept 2017
(Tues)

Time
2:00pm – 5:30pm
(Registration opens
at 1.30pm)

***Venue (updated)**
Suntec Singapore,
International
Convention &
Exhibition Centre,
Level 3,
MR 335 – 336

Fees
\$267.50 (Inc. GST)

Find out more
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IP Academy
Singapore

51 Bras Basah
Road, #01-01,
Manulife Centre
Singapore 189554

ipacademy.com.sg



3 Public CPD Points
Training level:
Advanced
Practice Area:
Intellectual Property

TARGET AUDIENCE

The following professionals are highly encouraged to attend:

- ✓ IP Lawyers or Professionals
- ✓ M&A Lawyers
- ✓ Corporate/Commercial Lawyers
- ✓ In-House Counsels
- ✓ Regulators
- ✓ VCs or Start Ups
- ✓ Start Up Accelerators
- ✓ Public Sector Officers

PROGRAMME OUTLINE

Time	Speaker(s)	Topic(s)
2.00 – 2.30pm	Prof. David Llewelyn (SMU Law School)	General Introduction of IP Issues in the Acquisition of (or Investment in) Start-Up Companies
2.30 – 3.00pm	Mr. Brijesh Pande (Tembusu Partners)	Considerations when Acquiring or Investing in Start-Up Companies, with focus on Start-Up Companies' IP
3.00 – 3.30pm	Mr. Jinesh Lalwani (Lazada Group)	Perspectives of Start-Up Companies on Investing in IP given resource constraints
3.30 – 4.00pm	-	Networking Tea Break
4.00 – 5.30pm	Panel Discussion in 3 Parts	
4.00 – 4.30pm	All Speakers + Mr. Lam Chung Nian (Wong Partnership)	(1) Considering whether to acquire or invest in a Start-Up Company: Presentations, Request for Information & Due Diligence
4.30 – 5.00pm		(2) Doing the Deal: IP Vesting Clause, Representations, Warranties & Liability
5.00 – 5.30pm		(3) Post Completion: Perfecting the Vesting of Rights, & Records of IP Transfers

(In the event of unforeseen circumstances, details of the seminar may be subject to change.)

SPEAKERS' PROFILE *(in alphabetical order)*

Jinesh Lalwani

Senior Legal Counsel, Lazada Group

Jinesh Lalwani is senior legal counsel at Lazada Group, and head of legal for Lazada Singapore. In his role as senior legal counsel, he oversees IP and TMT matters for the group, including digital marketing, trademark portfolio management, IP licensing, domain registration and privacy issues. Mr Lalwani was also a key member of the legal team that advised on the acquisition of a controlling stake in Lazada by Chinese e-commerce giant Alibaba in 2016.



A member of the IPOS family

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Lam Chung Nian
Head, Intellectual Property, Technology & Media,
Telecommunications and Data Protection Practices,
WongPartnership LLP

LAM Chung Nian is the Head of the Intellectual Property, Technology & Media, Telecommunications and Data Protection Practices at WongPartnership LLP, one of Singapore's largest full service firms.

He handles both contentious and non-contentious matters in the areas of intellectual property ("IP"), media, information technology ("IT"), data protection and telecommunications law, and has extensive experience working on regulatory, transactional, enforcement and advisory projects in these areas, counting among his clients multinational companies, listed corporations, government regulators, as well as venture funds and technology start-ups. He also advises on corporate transactions involving IP assets, including franchising, licensing, securitisation, due diligence, acquisitions and divestments.

Chung Nian has established himself as one of Singapore's leading practitioners in his areas of expertise, having won many awards and accolades in various legal directories.

He is a Fellow of the Chartered Institute of Arbitrators (FCIArb) and has been appointed to the WIPO Panel of Neutrals and also the Singapore International Arbitration Centre (SIAC) Panel of Arbitrators for IP Disputes.

Chung Nian graduated from the National University of Singapore. He is admitted to the Singapore Bar and to the Roll of Solicitors of England & Wales, and is a registered patent agent in Singapore.

David Llewelyn
Deputy Dean
School of Law, Singapore Management University

David Llewelyn is Deputy Dean and Professor (Practice) in the School of Law, Singapore Management University and Professor of Intellectual Property Law, King's College London. He is joint author of Kerly's Law of Trade Marks and Trade Names (13th, 14th and 15th eds, and First Supplement 2014) and Intellectual Property: Patents, Copyright, Trade Marks & Allied Rights (5th, 6th, 7th and 8th eds, 2013) and his business book Invisible Gold in Asia: Creating Wealth through Intellectual Property was published in 2010. David is a door tenant at 8 New Square in London through which he advises on international IP matters and accepts arbitration work in IP and technology-related disputes.

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Brijesh Pande
Managing Partner of ICT Fund, General Partner,
Investment Committee Member
Tembusa Partners

Brijesh Pande is the Founder of the Fund and has more than 18 years of experience in private equity and investment banking across Asia, Europe and the Americas.

Brijesh was previously Managing Director and Head of Private Equity at SBI Ven Capital Pte Ltd, the overseas investment subsidiary of SBI Holdings, Japan (formerly Softbank Investments), with an AUM in excess of USD 300 Million. He was on the board of SBI Ven Capital Pte Ltd and oversaw an investment platform across multiple sectors and geographies, with a focus on technology and financial services.

Prior to joining SBI Ven Capital Pte Ltd in 2010, Brijesh managed ANZ's Asian Corporate Sales (FX, interest rate and derivatives) business for 2 years. Before ANZ, Brijesh spent 10 years at Citigroup ("Citi") in a variety of investment banking roles in Indonesia, Philippines, Australia, UK, US, Brazil, Hungary and Puerto Rico. His roles in Citi included Head of Fixed Income Capital Markets for Citi Indonesia and Head of Corporate Sales & Structuring and Debt Capital Markets for Citi Philippines.

Brijesh is actively involved in the start-up eco-system in South Asia and South East Asia as an investor, board member and advisor to early stage technology companies. He is also a Charter Member of TiE Singapore.

Brijesh has an MBA (with Distinction) from the University of Oxford, a Master in Finance from London Business School and a B.Sc. (Honours) from Presidency University, Kolkata.

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CONTACT PERSON

For enquiries regarding this course, please contact the following officer(s):

Name	DID	Email
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Janis Kam	6330 8688	janis_kam@ipacademy.com.sg

TERMS & CONDITIONS

Full payment is to be made to the IP Academy upon course registration.

The Organiser will refund 75% of the course fees if written notice of withdrawal is received at least 1 week before course commencement, failing which, no refund will be made.

Substitutions are welcome at any time. However, such requests must be made to the IP Academy in writing.

The Academy reserves the right of cancellation. A full refund will be given to registrants if the course is cancelled by the Academy. The Academy reserves the right to make changes to the programme.

SILE ACCREDITATION

This programme is accredited by the Singapore Institute of Legal Education (SILE).

Attendance Policy

Participants who wish to claim CPD Points are reminded that they must comply strictly with the Attendance Policy set out in the CPD Guidelines. This includes signing-in on arrival and signing-out at the conclusion of the activity in the manner required by the organiser, and not being absent from the entire activity for more than 15 minutes. Participants who do not comply with the Attendance Policy will not be able to obtain CPD Points for attending the activity. Please refer to <http://www.sileCPDcentre.sg> for more information.

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